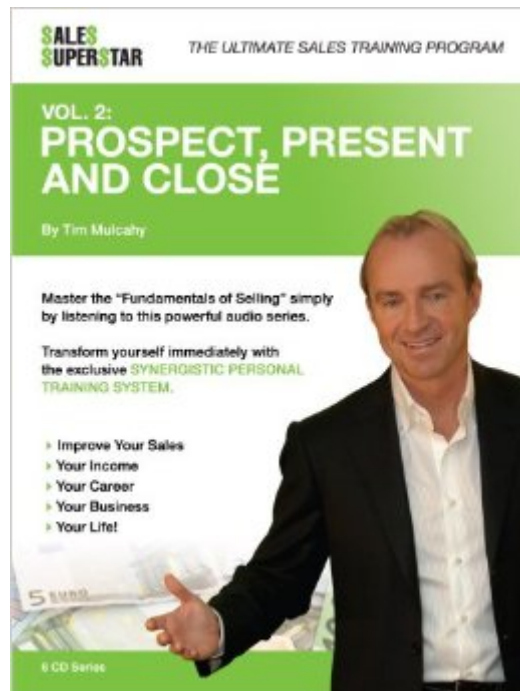


The book was found

Sales Superstar - Volume 2 - Prospect, Present And Close - The Fundamentals Of Selling



Synopsis

Sales Superstar Vol.2 (6 CD Set) Prospect, Present and Close Leverage the sales fundamentals you mastered from Volume 1 and take yourself to the next level! Learn exactly how to successfully prospect and cold call, handle objections, telemarket, and most importantly how to Close at an extremely high level. Volume 2 addresses many intangibles including, How to get out of a Slump, Harnessing the Power of Failure, Having a Breakthrough, and How to Find the Best Area. The entire Sales Superstar program is enhanced by The Truestar "Synergistic Personal Training System" which begins on CD 5. The power of Sales Superstar combined with The Truestar Health and Energy Program can propel you towards self-actualization.

Book Information

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Average Customer Review: 4.0 out of 5 stars [See all reviews](#) (1 customer review)

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Customer Reviews

the first series was great, the 2nd is too, but now we're getting down to details & work ethics, so that's great.(i'm 3rd party / get it?)

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